



**Wharton**  
UNIVERSITY of PENNSYLVANIA

**Lifelong**  
LEARNING

GLOBAL FORUM  
**MIAMI**2017  
MARCH 9-11



**SPONSORSHIP OPPORTUNITIES**

GLOBAL FORUM  
**MIAMI**2017  
MARCH 9-11



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**THE EVENT**

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**We invite you to become a sponsor of the 49th Wharton Global Forum in Miami, March 9-11, 2017.**

For more than two decades, the Wharton School has hosted flagship events—Wharton Global Forums—in cities around the world. Through the Forums, Wharton provides leaders from industry, government, and academia with opportunities to learn from and interact with the best minds in business.

A HISTORY OF EXCELLENCE

22 Years

51 Forums\*

**North America**

San Francisco  
 Miami\*

**Latin America**

Buenos Aires  
 Rio de Janeiro  
 Panama  
 Mexico City  
 Santiago  
 Costa Rica  
 Lima  
 Bogotá

**Europe, the Middle East, Africa**

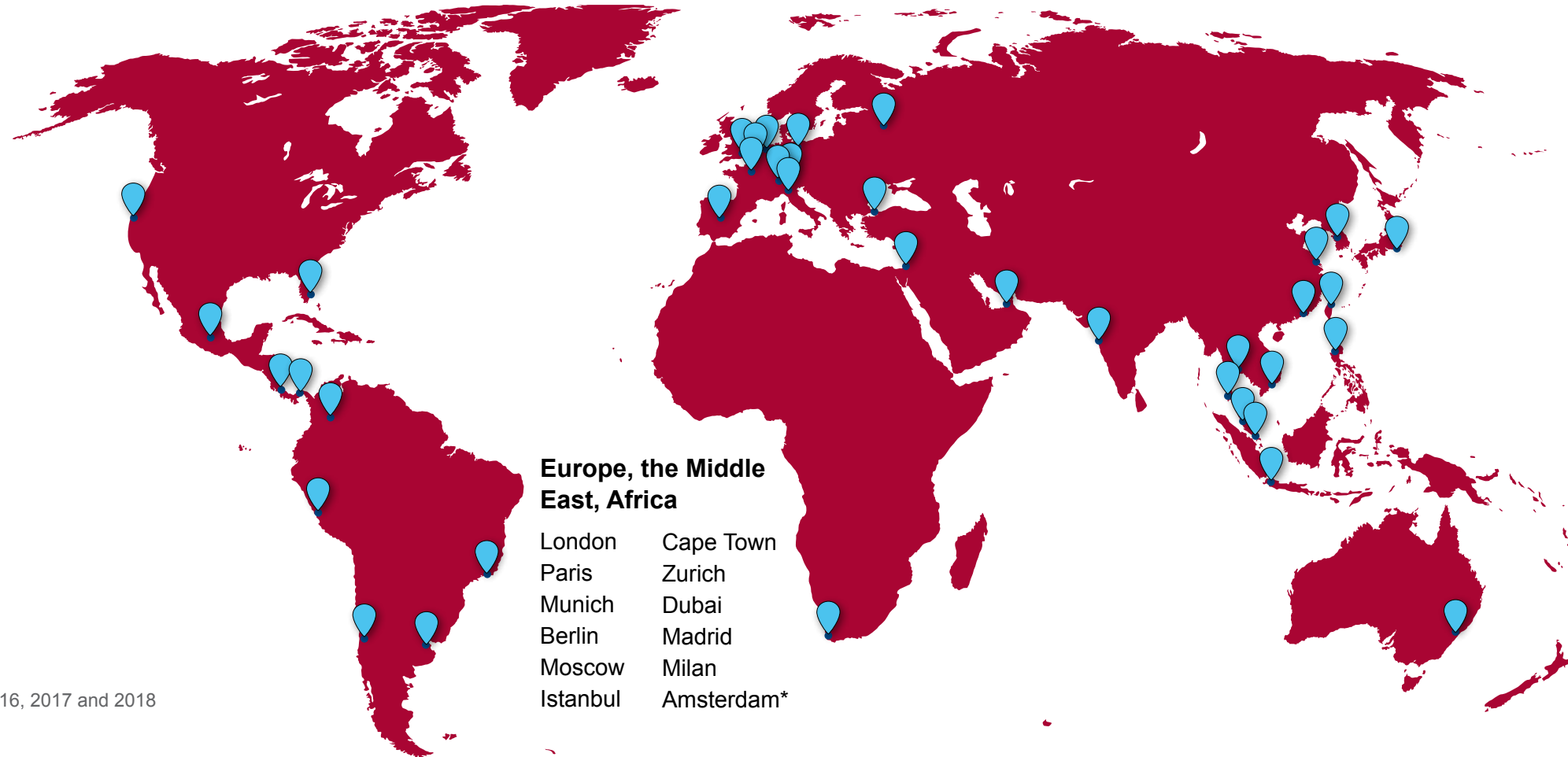
London	Cape Town
Paris	Zurich
Munich	Dubai
Berlin	Madrid
Moscow	Milan
Istanbul	Amsterdam*

**Asia**

Manila  
 Bangkok  
 Beijing  
 Hong Kong\*  
 Shanghai  
 Taipei  
 Seoul  
 Phuket  
 Tokyo  
 Singapore  
 Mumbai  
 Ho Chi Minh City  
 Jakarta  
 Kuala Lumpur\*

**Australia**

Sydney\*



\*Forum to be held in 2016, 2017 and 2018



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## A LEGACY OF PROMINENCE

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The Wharton Global Forums attract a diverse array of participants and speakers from the private and public sectors. These individuals represent a range of industries and experiences—from international executives to up-and-coming entrepreneurs, from presidents of nations to nonprofit leaders. Together, they contribute a wealth of knowledge from a variety of perspectives.

Past Wharton Global Forum speakers include:



**Dr. Zeti Akhtar Aziz**  
*Governor for the Central Bank  
of Malaysia*



**Al Gore**  
*45th Vice President of the United  
States*



**Dr. Boediono**  
*Vice President  
Republic of Indonesia*



**Jon M. Huntsman Jr.**  
*Former Governor of the State of Utah  
Former US Ambassador to the  
People's Republic of China  
Former US Ambassador to Singapore*



**Ricardo Alberto  
Martinelli Berrocal**  
*President of the Republic  
of Panama*



**Mari Pangestu**  
*Minister of Tourism and  
Creative Industries  
Republic of Indonesia*



**Yoon-Dae Euh**  
*Chairman  
Presidential Council on Nation  
Branding, Korea*



**Corrado Passera**  
*Minister of Economic Development,  
Infrastructure, and Transport  
Government of Italy*

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**FORUM ATTENDEES**

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**A Global Audience  
2009-2015**

Among the countries represented at past forums are:



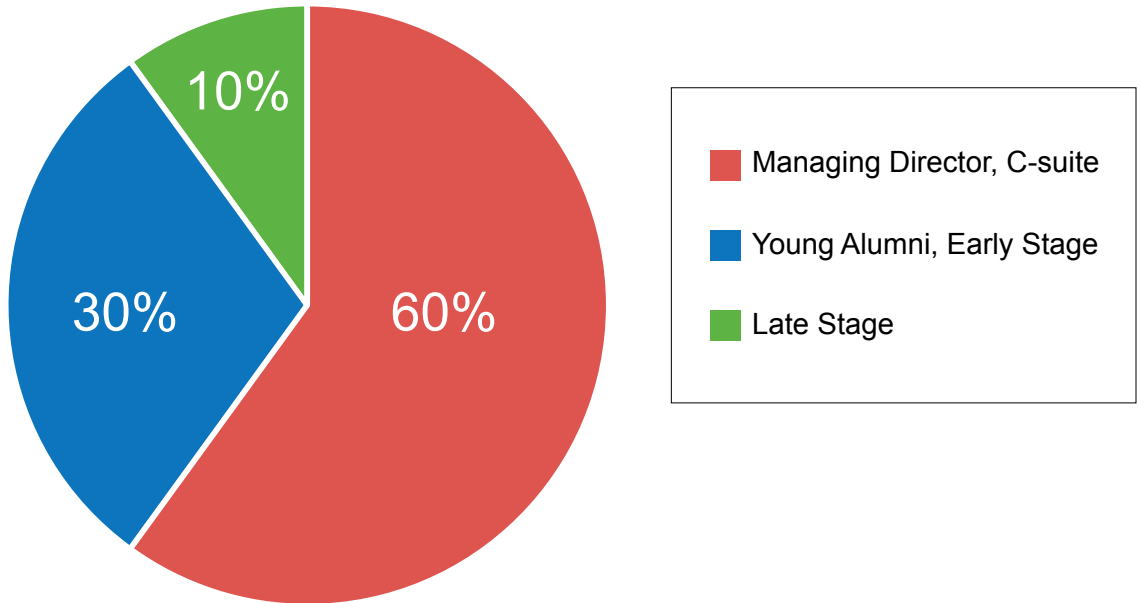
Albania	England	Luxembourg	Saudi Arabia
Argentina	Ethiopia	Macau	Singapore
Australia	Finland	Malaysia	South Africa
Austria	France	Mauritius	Spain
Bahamas	Georgia	Mexico	Suriname
Barbados	Germany	Monaco	Sweden
Belgium	Greece	Morocco	Switzerland
Brazil	Honduras	Netherlands	Taiwan
Bulgaria	Hong Kong	New Zealand	Tanzania
Cambodia	India	Nicaragua	Thailand
Canada	Indonesia	Nigeria	Trinidad and Tobago
Chile	Israel	Pakistan	Turkey
China	Italy	Panama	Uganda
Colombia	Jamaica	Peru	Ukraine
Costa Rica	Japan	Philippines	United Arab Emirates
Czech Republic	Kazakhstan	Poland	United Kingdom
Denmark	Kenya	Portugal	United States
Dominican Republic	Korea	Puerto Rico	Uruguay
East Timor	Kuwait	Romania	Uzbekistan
Egypt	Lebanon	Russia	Venezuela
El Salvador	Lithuania	Rwanda	Vietnam

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**FORUM ATTENDEES**

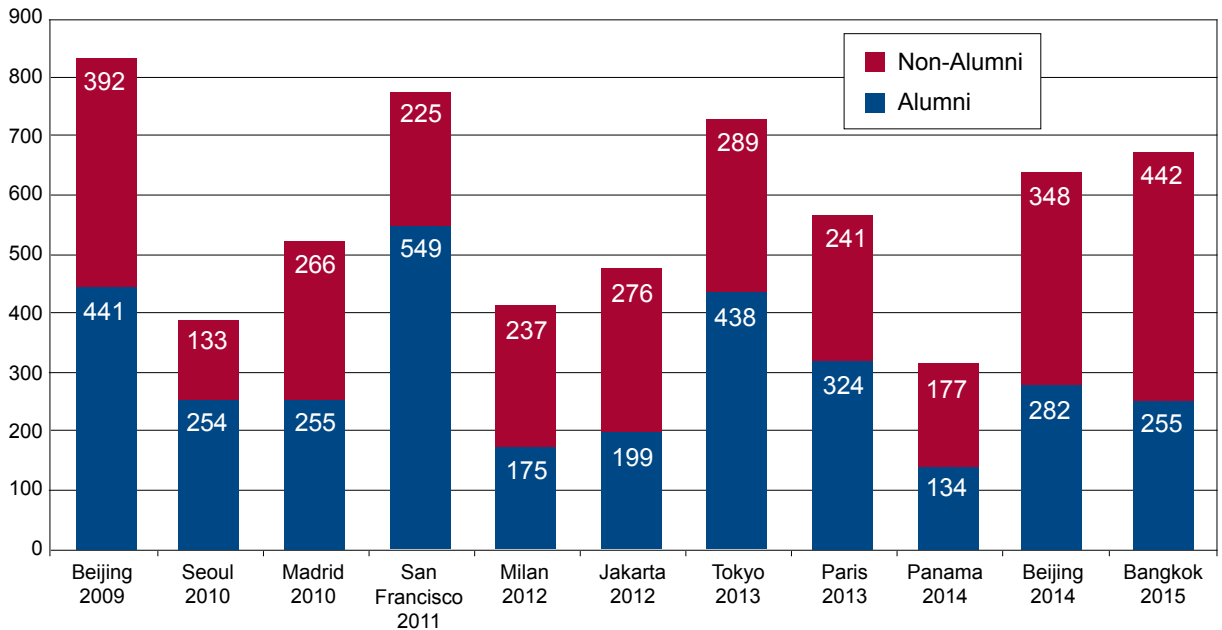
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## Global Forum Participant Career Stage 2009-2015



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## Global Forum Registration Numbers 2009-2015







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## SPONSORSHIP OPPORTUNITIES

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We welcome your participation in the following select sponsorship opportunities through this high-profile event.

Through your sponsorship, you will have an opportunity to connect with some of the leading experts in business, government, and academia. Other benefits include the following:

- Access thought leadership from Wharton's preeminent faculty;
- Generate visibility for your organization among captive members of the Forum audience and throughout the broader business community; and
- Engage with Wharton alumni and other leaders in the public and private sector from around the globe

Sponsorship opportunities are available at the following levels of distinction.

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**Lead Sponsorship**

*US\$100,000*

The Forum's **Lead Sponsors** receive substantial recognition throughout the Forum.

*Benefits*

- Opportunity to participate as a keynote speaker or panelist, or to designate a keynote speaker or panelist
- Prominent recognition on the Forum's website and e-communications, which are heavily promoted among an elite population of business leaders
- Prominent signage throughout the venue
- Complimentary exhibition booth
- Ten (10) complimentary passes
- Recognition as a member of the Wharton Partnership\*

*\*see back of booklet for details*



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## SPONSORSHIP OPPORTUNITIES

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### Platinum Sponsors

*US\$50,000*

The Forum's **Platinum Sponsors** receive substantial recognition throughout the Forum.

#### *Benefits*

- Opportunity to participate as a panelist, or to designate a panelist
- Prominent recognition on the Forum's website, which is heavily promoted among an elite population of business leaders
- Signage throughout the venue
- Complimentary exhibition booth
- Five (5) complimentary passes
- Recognition as a member of the Wharton Partnership\*

*\*see back of booklet for details*

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**Gold Sponsors**

*US\$25,000*

The Forum's **Gold Sponsors** receive substantial recognition throughout the Forum.

*Benefits*

- Recognition on the Forum's website, which is heavily promoted among an elite population of business leaders
- Signage throughout the venue
- Complimentary exhibition booth
- Five (5) complimentary passes
- Recognition as a member of the Wharton Partnership\*

*\*see back of booklet for details*



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## SPONSORSHIP OPPORTUNITIES

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### **Silver Sponsors**

*US\$10,000*

The Forum's **Silver Sponsors** receive recognition throughout the Forum.

#### *Benefits*

- Recognition on the Forum's website, which is heavily promoted among an elite population of business leaders
- Signage throughout the venue
- Complimentary exhibition booth
- Two (2) complimentary passes
- Recognition as a member of the Wharton Partnership\*

*\*see back of booklet for details*

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**Product Sponsors**

*Various Amounts*

Product Sponsors provide specific products or services for the Forum. Products may include items for the attendee gift bags or tourism packages for registrants.

The benefits of product sponsorship vary according to the product or service provided and the monetary value of the product or service.



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## WHARTON PARTNERSHIP

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Corporations and foundations providing annual financial support of \$10,000 or more to the Wharton Global Forum will be recognized as members of the Wharton Partnership.

The Wharton Partnership is the Wharton School's program for fostering industry/academic collaboration.

Partner corporations and foundations provide the Wharton School with support for research centers and initiatives, events such as the Wharton Global Forums, student and faculty research, curriculum development, and much more. Wharton Partners are invaluable to the School's continued innovation the generation and dissemination in business knowledge. The School forges an individualized alliance with each Partner, creating powerful advantages for exceptional visibility and dynamic exchanges of knowledge within the Wharton community.

Through mutually beneficial, multidimensional interactions, Wharton Partners are the most active, best informed, and consistently visible organizations at the School.

Learn more: [wharton.upenn.edu/partnership](https://wharton.upenn.edu/partnership)



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**MEDIA EXPOSURE**

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In Social Media, 650 posts related to the 2014 Beijing Forum were posted on Sina Weibo, which covered almost all of the speeches and panel discussions. In addition, a number of posts were tweeted by invited domestic media, such as Sina Finance, Caijing Radie Beijing, etc. All the Weibo posts have generated nearly 2,240 reposts and 900 comments.

Past Forums have generated media presence in the following:

Les Échos

AEF Publicite Et Communication

Le Figaro

Challenges: The Magazine of Economic Affairs

Elite Reference: China Media Guide

Reuters

Sina Finance

Caijing Finance and Economics Magazine

Radio Beijing



